



Curriculum Vitae

Ulrike Schmidt, MA
Herrenstraße 29
A-4020 Linz, Austria
welcome@conectando.at
+43 664 228 44 75



Competences & Skills

- Business Consultant & Networker (B2G & B2B) in Latin America and Europe
- Public Infrastructure, Automotive/Industry 4.0, Financial Services / AML & CFT
- Fluent in Spanish & English, French & Portuguese Communication Skills, German Mother Tongue
- Master of Arts (MA) in Latin American Studies, University of Vienna, Austria
- Academic Financial Advisor (FAF), University of Vienna, Austria

2018 - ongoing	www.conectando.at : Financial Consulting, Business Development in Latin America and Europe
2014-2017	mils electronic GmbH and Achleitner GmbH, Public Security & Defense Strategic Sales & Marketing of Encryption Systems and armored Security Vehicles for Governmental Organizations in Latin America, Europe and APAC
2012-2013	Siemens Cities & Infrastructure - Urban Mobility, Strategic Procurement and Category Manager for Metros & Trams in Vienna, Austria
2009-2012	University of Vienna, Austria: Advanced Latin American Studies 1. Field Research in Montevideo for Master-Thesis : Offshore Banking in Uruguay 2. University Project with Austrian Development Agency in Bolivia: Conception, Training and Development of a sustainable Foodstuffs Production Plant in Santa Cruz
2005-2007	Siemens - Customer Relationship Manager IT-Services & IT-Outsourcings for large Siemens Accounts in Austria & CEE
2002-2004	ÖVAG (Volksbank) and VPM Vienna Portfolio Management AG Investment Banking & Financial Consulting in Vienna, Austria
2000-2001	Glock América S.A. Montevideo, Uruguay Managing Director Marketing & Sales, Public Security & Defense
1988-1999	McDonald's Central Europe, Ericsson Austria, Portfolio Kunst AG Marketing/PR/Executive/Board Assistant in Vienna, Austria
1986	High School Graduation Hollabrunn, Austria