



conectando©
Ulrike Schmidt Consulting
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Competences & Skills

- International Lobbyist and Top-Level Networker (B2G) in Latin America & Europe
- Public Infrastructure, Public Security & Defense, Compliance, AML & CFT Expert
- Result-driven Personality with proven Success Records
- Fluent in Spanish & English, Brazilian Portuguese & French Communication Skills
- Master of Arts in Latin American Studies, University of Vienna, Austria

Milestones

Since 2018: Lobbying and Business Development for Governmental Projects in Latin America & Europe
<http://www.conectando.at/>

2014-2017: International Key Account Manager, Public Security & Defense
Encryption Systems and Armored Security Vehicles for Governmental Organizations in
Latin America, Europe and South East Asia

2012-2013: Siemens Cities & Infrastructure - Urban Mobility, Strategic Procurement Manager for Metros
& Trams in Vienna, Austria

2009-2012: Post Graduate Studies University of Vienna, Austria
Title of Master-Thesis „Offshore Banking in Uruguay – AML/CFT Measures since 2005”

2005-2007: Siemens Austria, Customer Relationship Manager
IT-Services for large Siemens Accounts in Austria & CEE

2002-2004: ÖVAG Austrian Volksbanken AG, Vienna Portfolio Management AG
Investment Banking & Financial Consulting in Vienna, Austria

2000-2001: Interim Managing Director Marketing & Sales, Public Security & Defense
Glock América S.A. Montevideo, Uruguay

1990-1999: McDonald's Central Europe, Ericsson Austria, Portfolio Kunst AG
Marketing/PR/Executive Assistant in Vienna, Austria