



CURRICULUM VITAE

Ulrike Schmidt, MA
A-4048 Linz/Puchenu, Karl-Leitl-Straße 1/24
Schloss Puchenu, Austria/Europe
00 699 127 57 465
welcome@conectando.at



Competences & Skills

- ✓ Business Development Consultant & Networker with focus on South America
- ✓ Governmental Projects & Public Infrastructure & Financial Services
- ✓ M&A, Compliance, AML & CFT Expert
- ✓ Result-driven personality with proven success records
- ✓ Fluent in Spanish & English, Brazilian Portuguese communications skills
- ✓ Master of Arts in Latin American Studies, University of Vienna, Austria

Professional Career

2018 - now	Connecting Austrian companies with sustainable business opportunities in South America
2014/2017	International Key Account Manager, Public Security & Defence Encryption Systems and Security Vehicles for governmental organizations in Latin America & Europe
2012/2013	Strategic Buyer, Public Infrastructure Lean Management and Strategic Procurement Urban Mobility Worldwide
2009/2012	Post Graduate Studies Advanced Latin American Studies University of Vienna, Austria
2002/2003	Academic Financial Consultant, Certified Financial Planner Austrian Bank Academy and Chamber of Business in Vienna, Austria
2000/2001	Managing Director Marketing & Sales, Public Security & Defence Uruguay, South America