



CURRICULUM VITAE

Ulrike Schmidt, MA
Austrian citizen



Competences & Skills

- ✓ International Top-Level Networker with focus on Latin America
- ✓ Governmental Projects & Public Infrastructure & Public Security
- ✓ M&A, Compliance, AML & CFT Expert
- ✓ Result-driven personality with proven success records
- ✓ Fluent in Spanish & English, Brazilian Portuguese communications skills
- ✓ Master of Arts in Latin American Studies, University of Vienna, Austria

Milestones

since 2018	Connecting DACH companies with business opportunities in Latam conectando.at
2014/2017	International Key Account Manager, Public Security & Defence Encryption Systems and Security Vehicles for governmental organizations in Latam & Europe
2012/2013	Siemens Cities & Infrastructure - Urban Mobility, Strategic Procurement Category Manager for Metros & Trams
2009/2012	Post Graduate Studies University of Vienna, Austria Title of master-thesis „The Offshore Financial Center Uruguay” Field Research in Bolivia & Uruguay
2005/2007	ringo - a siemens company, Customer Relationship Manager Customer Service for large Siemens accounts in Austria & CEE
2002/2003	Academic Financial Consultant, Certified Financial Planner Austrian Bank Academy and Chamber of Business in Vienna, Austria
2000/2001	Managing Director Marketing & Sales, Public Security & Defence Glock América S.A Uruguay
1989/1999	McDonald´s Central Europe, Ericsson Austria, Portfolio Kunst AG Marketing/PR/Executive Assistant
1987	Pimmit Hills College, Mc Lean Virginia, USA
1986	High School Graduation Hollabrunn, Austria

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