



## CV Ulrike Schmidt, MA

### Competences & Skills

- International Top-Level Networker (B2G) in Latin America, Europe & USA
- Public Infrastructure, Public Security & Defense, Compliance, AML & CFT Expert
- Result-driven personality with proven success records
- Fluent in Spanish & English, Brazilian Portuguese communications skills
- Master of Arts in Latin American Studies, University of Vienna, Austria

### Milestones/CV short

Since 2018: Connecting DACH companies with projects in Latin America & Europe  
<http://www.conectando.at>

2014-2017: International Key Account Manager, Public Security & Defense  
Encryption Systems and Armored Security Vehicles for governmental organizations in  
Latin America & Europe

2012-2013: Siemens Cities & Infrastructure - Urban Mobility, Strategic Procurement Category  
Manager for Metros & Trams in Vienna, Austria

2009-2012: Post Graduate Studies University of Vienna, Austria  
Title of master-thesis „The Offshore Financial Center Uruguay”

2005-2007: ringo - a siemens company, Customer Relationship Manager  
IT-Services for large Siemens accounts in Austria & CEE

2000-2001: Interim Managing Director Marketing & Sales, Public Security & Defense  
Glock América S.A. Uruguay

1990-1999: McDonald's Central Europe, Ericsson Austria, Portfolio Kunst AG  
Marketing/PR/Executive Assistant in Vienna, Austria

1986: High School Graduation Hollabrunn, Austria